



Hydropower. Energy of the progress.

Fact sheet 2009 | Extract from the German version

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Coming out of the crisis strengthened | Moving powerfully into the future

Dear shareholders, dear customers, partners and friends of our company

The financial year 2009 was a tumultuous year, shaped by regulations and recession, by new aims and challenges. The pitfalls we had to avoid were a consequence of the weak economy: customers from industry and households requested less energy – with an aftermath for the corporate success. Since the Energiedienst Group supplies numerous industrial customers across the region as well as more and more NaturEnergie business clients nationwide, it was affected by the economic development.

Still, despite the financial crisis, we managed to expand our business. We were able to increase our total output by 8% from 710 to 766 million euro. Since the margin got worse, the earning before interest and taxes decreased from 5,9 to 98,3 million euro, the relative EBIT margin dropped from 14,7 to 12,8%. Nonetheless, the sales of grid facilities in the Valais had a positive effect on the result.

The EnAlpin AG with place of residence in Visp, Valais, which belongs to the Energiedienst Group since November 2008, covers the Swiss market with the focus on the Valais region for the ED Group. The aim is to increase the market share of production and supply in Switzerland. We will work on this intensively the next years. Fortunately, the merging of EnAlpin and Energiedienst within the last months went fast and smoothly. We make consequent use of potentials in efficiency and synergy. In doing so, we pay special respect to the regional anchoring and ties of the individual companies. That is important for us.

Hydropower is an optimal prospect for a future worth living. So far, the ED Group was successful with private customers mainly in the grid area of Southern Baden; prospectively, we also want to acquire private customers beyond this region – in Germany as well as in Switzerland.

NaturEnergie as an established brand is already very successful with business clients appreciating ecological balance. In 2010, we intensify the nationwide direct marketing in order to increase our sales and to expand our market share.

Another important component of our strategic orientation is our ecological profile, which we continue to sharpen consequently. Prospectively, the ED Group will concentrate even more on environmentally oriented customers. In doing so, two major aspects are the company-wide environment management system, established in 2009, and the reporting of economic, environmental and social aspects of our behaviour in the sustainability report.

Our experience with the environment management system, introduced in the division generation in 2006, simplified the company-wide implementation and certification in the year under review. The management system guarantees that we actually stick to our high quality standards. Climate protection and resource conservation, energy efficiency and the responsibility for human beings and the environment are topics we can approach now even more specifically.

In our opinion, credibility and transparency belong to a sustainable economic management. Our progress in the achievement of our goals will be reported as of the year under review 2009 on a regular two-year-cycle in a separate sustainability report, which used to be part of our annual report so far. As a credibly ecologically orientated company, we also facilitate our sustainability reporting appropriately.

We set an example for the future. Our new unified brand presence harmonises the three brands Energiedienst, NaturEnergie and EnAlpin and shows that we belong to one family. The new brand clarifies that we are an ecologically oriented company: green is the main colour. We are proud of having focused purposefully on ecology in recent years, and we will optimise this approach. Now it is time to communicate clearly. The new design line shows that we are regionally positioned and consequently oriented toward renewable energies.

Our aim is clear: We have set the course – for sustainable and pure natural energy and an ED Group that is strong enough to manage even economic shoals.

Sincere regards,

Hans Kuntzemüller
President of the Board
of Administration
Energiedienst Holding AG

Martin Steiger
Head of Management
Energiedienst Holding AG

René Dirren
Member of Management
Energiedienst Holding AG

Consolidated statement of comprehensive income

€ millions	Note*	2009	2008**
Revenue	1	735,7	694,3
Other operating income	2	30,3	15,4
Total income		765,9	709,7
Power procurement costs	3	-478,2	-431,1
Cost of materials	4	-23,2	-24,2
Personnel expenses	5	-53,5	-50,5
Public dues	6	-33,3	-29,7
Other operating expenses	7	-22,5	-16,5
Operating activities		-610,7	-552,0
Earnings before interest, taxes, depreciation and amortization (EBITDA)		155,2	157,7
Depreciation and amortization	8	-56,9	-53,5
Earnings before interest and taxes (EBIT)		98,3	104,2
Income from investments in associated companies	14	0,8	0,5
Financial income	9	18,5	28,7
Financial expense	10	-16,7	-20,4
Financial result		2,6	8,8
Profit before income tax (EBT)		100,9	112,9
Income tax expense	11	-18,0	-25,6
Net profit		82,9	87,3
Change in fair value of other investments		0,0	-2,4
Income tax on change in fair value of other investments		0,0	0,7
Foreign currency translation differences		-0,3	-0,4
Other comprehensive income		-0,3	-2,1
Total comprehensive income		82,6	85,2
Net profit attributable to equity holders of EDH		83,0	87,4
Net profit attributable to minority interests		-0,1	-0,1
Total comprehensive income attributable to equity holders of EDH		82,7	85,3
Total comprehensive income attributable to minority interests		-0,1	-0,1
Earnings per 100 shares (in €) ***		251,6	264,4
Shares outstanding (weighted average)		33.002.692	33.068.480

* The notes refer to the German version.

** Prior-year figures restated.

*** Undiluted; in relation to the profit shares attributable to the equity holders of EDH.

Consolidated statement of financial position

€ millions	Note	31.12.2009	31.12.2008
Assets			
Property, plant and equipment	12	773,3	742,8
Intangible assets	13	252,3	256,6
Investments in associated companies	14	63,4	58,3
Other investments and other financial assets	15	52,1	47,6
Non-current assets		1.141,1	1.105,3
Inventories	16	3,5	3,3
Trade receivables	17	133,8	160,5
Current tax receivables		3,3	6,7
Other receivables	18	22,3	37,0
Securities	19	47,7	36,2
Cash and cash equivalents	20	163,2	183,1
Assets classified as held for sale		1,7	0,9
Current assets		375,5	427,7
Total assets		1.516,6	1.533,1
Equity and liabilities			
Share capital		2,2	2,2
Treasury shares	21	-7,0	-3,0
Reserves		812,5	761,0
Equity without minority interests		807,6	760,2
Minority interests		41,0	41,6
Total equity		848,6	801,8
Non-current financial liabilities	22	100,7	171,3
Subsidies	23	144,0	104,3
Employee benefits	24	4,3	1,2
Deferred taxes	25	199,8	210,2
Non-current provisions	26	19,5	18,4
Non-current liabilities		468,3	505,4
Current financial liabilities	27	76,3	26,0
Current tax liabilities		24,0	13,8
Trade payables	28	64,9	146,4
Other payables	29	32,8	39,4
Current provisions	30	1,6	0,4
Current liabilities		199,7	226,0
Total equity and liabilities		1.516,6	1.533,1

Consolidated statement of cash flows

€ millions	Note	2009	2008
Earnings before interest and taxes (EBIT)		98,3	104,2
Depreciation and amortization	8	56,9	53,6
Dissolution of subsidiaries	23	-2,5	-2,4
Reversal of impairment losses on property, plant and equipment	12	0,0	-0,2
Change in impairment on trade and other receivables		3,7	1,1
Change in non-current provisions		1,7	2,6
Gain on sale of property, plant and equipment	2/7	-8,7	-0,6
Other changes		0,0	-0,7
Change in inventories		-0,2	-0,1
Change in trade and other receivables		41,1	-23,3
Change in trade and other payables		-88,1	7,7
Interest paid		-7,2	-10,7
Income tax paid		-13,9	-8,8
Cash flows from operating activities		81,2	122,4
Cash paid for investments in property, plant, equipment	12	-97,0	-60,2
Cash received from sale of property, plant, equipment (incl. hfs)		25,1	1,6
Cash received from subsidiaries	23	39,2	18,4
Cash paid for investments in intangible assets	13	-0,3	0,0
Cash paid for investments in associated companies	14	-4,7	0,0
Cash paid for investments in other assets	15	-6,3	-2,8
Cash received from sale of other assets		0,8	1,1
Cash paid for investments in securities	19	-8,5	-7,6
Interest received		4,1	11,9
Dividends received		2,3	2,4
Cash flows from investing activities		-45,3	-35,2
Free cash flow		35,9	87,2
Repayment of paid value to equity holders of EDH		0,0	-32,5
Dividends paid to equity holders of EDH		-31,2	-9,0
Dividends paid to minority interests		-0,5	-0,5
Repurchase of treasury shares	21	-5,5	-1,5
Cash received from the sale of treasury shares	21	1,5	0,1
Decrease in financial liabilities	22/27	-27,4	-105,9
Increase in financial liabilities	22/27	7,5	12,7
Cash flows from financing activities		-55,6	-136,7
Effect of exchange rate fluctuations on cash held		-0,1	1,9
Decrease in cash and cash equivalents		-19,9	-47,7
Cash and cash equivalents at 1 January	20	183,1	230,8
Cash and cash equivalents at 31 December	20	163,2	183,1
Decrease in cash and cash equivalents		-19,9	-47,7

Segment reporting

The reported segments of the ED group are aligned with the geographic sales markets Germany and Switzerland. In the year under review, parts of the segment Germany have been relocated into the segment Switzerland and the previous year has been adapted accordingly. Affected are mostly cross-frontier generation machines where the turbine house is situated in Switzerland. These include, among other things, the project of the new construction of the power plant Rheinfelden.

According to IFRS, liquidated segments respectively segments or basic parts of the company assigned for sale are to be reported under non-continued activities. In the financial years 2008 and 2009, no associations have been on sale.

In the ED group, the EBIT serves for internal control and as an indicator for the sustained profitability of a business.

€ millions	Germany		Switzerland		Elimination		Total	
	2009	2008	2009	2008	2009	2008	2009	2008
External revenue	627,3	594,6	108,4	99,7	0,0	0,0	735,7	694,3
Internal revenue	8,6	5,3	18,8	20,3	-27,4	-25,6	0,0	0,0
Total revenue	635,9	599,9	127,2	120,0	-27,4	-25,6	735,7	694,3
EBITDA	111,3	118,1	43,9	39,7	0,0	0,0	155,2	157,7
Depreciation and amortization	-41,3	-40,6	-12,5	-12,9	0,0	0,0	-53,8	-53,5
Impairment on intangible assets and property, plant and equipment	-0,3	0,0	-2,8	0,0	0,0	0,0	-3,1	0,0
EBIT	69,7	77,5	28,6	26,8	0,0	0,0	98,3	104,2
Income from investments in associated companies	0,0	0,0	0,8	0,5	0,0	0,0	0,8	0,5
Interest revenue	2,3	9,3	0,4	0,5	0,0	0,0	2,7	9,8
Interest expense	-4,7	-6,4	-2,4	-4,7	0,0	0,0	-7,1	-11,1
Profit before income tax (EBT)	72,8	88,6	28,1	24,3	0,0	0,0	100,9	112,9
Income tax expense	-12,1	-20,7	-5,9	-4,9	0,0	0,0	-18,0	-25,6
	31.12.09	31.12.08	31.12.09	31.12.08	31.12.09	31.12.08	31.12.09	31.12.08
Cash flows from operating activities	43,6	96,5	37,6	25,9	0,0	0,0	81,2	122,4
Investments in intangible assets and property, plant and equipment	16,9	20,6	80,4	42,0	0,0	-2,4	97,3	60,2
Investments in associated companies and other investments	0,1	0,0	6,1	0,2	0,0	0,0	6,1	0,2
Total assets	901,6	967,1	615,0	566,0	0,0	0,0	1.516,6	1.533,1
Total liabilities	262,9	384,8	405,1	346,6	0,0	0,0	668,0	731,4

At a glance

Energiedienst group		2009	2008
Electricity sales	GWh	7,370,4	7,839,4
Total income	€ millions	765,9	709,7
Earnings before interest and taxes (EBIT)	€ millions	98,3	104,2
Net profit	€ millions	82,9	87,3
Equity without minority interests	€ millions	807,6	760,2
Equity ratio	%	53,3	49,6
Investments in intangible assets and property, plant and equipment	€ millions	97,3	60,2
Free cash flow	€ millions	35,9	87,2
Full-time equivalent (average)	FTE	673,5	672,2
Energiedienst Holding AG		2009	2008
Net electricity revenue	CHF millions	669,9	559,9
Earnings before interest and taxes (EBIT)	CHF millions	60,9	19,5
Profit of the year	CHF millions	93,3	64,5
Transmission and distribution grid		2009	2008
Maximum load of the year	MW	926	922
380-kV/220-kV high voltage grid	km	407	407
110-kV high voltage grid	km	762	724
20-kV/10-kV/6-kV medium voltage grid	km	4.364	4.382
400/230-V low voltage grid	km	9.758	9.547
Transformation substations	number	56	54
Substations	number	4.988	5.005
Electricity procurement		2009	2008
Own plants	Millions of kWh	1.861,5	1.960,9
Partner plants	Millions of kWh	612,0	607,8
External electricity	Millions of kWh	5.072,6	5.455,4
Generation		2009	2008
Installed output own plants	MW	337	334
Installed output partly owned plants	MW	122	120
Supply area Switzerland & Germany		2009	2008
Area	km ²	3.795	3.830
Habitants	number	753.547	759.009
Business customers	number	2.144	3.035
Private and commercial customers	number	267.348	284.815
Re-distributors	number	41	41

Total electricity sales

Millions of kWh	2009	2008	Variance
Sales Germany			
Private and commercial customers	1.004,1	1.022,9	-1,8%
Business customers	2.300,6	2.736,8	-15,9%
Re-distributors	1.021,7	882,6	15,8%
Other sales	48,5	5,5	779,9%
Sales to customers in Germany	4.374,9	4.647,8	-5,9%
Sales Switzerland			
Business customers	713,4	792,8	-10,0%
Re-distributors	318,6	240,8	32,3%
Sales to customers in Switzerland	1.032,0	1.033,6	-0,2%
Total electricity sales to customers	5.406,9	5.681,4	-4,8%
Compound transaction			
Trade	1.638,3	1.468,3	11,6%
SWAP deals	101,9	415,1	-75,5%
Transit regulatory deals	223,3	274,6	-18,7%
Total compound transaction	1.963,5	2.158,0	-9,0%
Total electricity sales	7.370,4	7.839,4	-6,0%

Treasury shares

Changes of treasury shares	Average quotation in CHF	Shares in numbers	€ millions
Stock per 01.01.2009	54,5	84.440	3,0
Repurchase of treasury shares	50,9	163.430	5,5
Sales of treasury shares	53,0	-42.255	-1,5
Exchange of KWL to EDH shares	63,1	-30	0,0
Stock per 31.12.2009	51,9	205.585	7,0

The number of treasury shares equates to 0,6 % of the total number of shares.

Information for shareholders

		2009	2008
Shares issued			
Treasury shares (weighted average)		135.308	69.520
Number of shares outstanding (weighted average)		33.002.692	33.068.480
Information per 100 shares (weighted average)			
Net profit (without minority interests)	€	251,6	264,4
Dividends*	CHF	140	140
Consolidated equity (without minority interests)	€	2.447,1	2.298,9
Gross return	%	2,4	2,7
Cash flows from operating activities	€	246	370
Quotation			
Closing price	CHF	59,0	52,0
Annual high	CHF	61,0	69,0
Annual low	CHF	39,5	39,5
Key figures			
Dividend payout ratio	%	37,5	35,7
Net profit in % of equity	%	10,3	11,5
Market capitalisation	CHF millions	1.955,1	1.723,2
Price-earnings ratio		15,8	13,2

* The amount 2009 is the dividend proposal, subject to the approval of the annual general meeting.

Registered share of 0,10 CHF par value	Swiss Exchange
ISIN	CH 003 965 118 4
NSIN	3 965 118
Symbol	EDHN.ZRH